

# Otro Lado Bev Co.

109 SE Salmon, Portland, OR

[www.otroladobevco.com](http://www.otroladobevco.com)

503.701.6296 – LJ Brimfield, Proprietor

For service to/from CCB, contact us at [casteel@otroladobevco.com](mailto:casteel@otroladobevco.com)

For all other inquiries, contact us at [logistics@otroladobevco.com](mailto:logistics@otroladobevco.com)

## Wine Services and Storage

A helping hand to wine makers. An extension of your team and addition to your family. The shit that is boring, old school, cumbersome, and the mild headache you feel on the daily. The last 10% after the real work is done.

You put a lot of heart and soul into the juice that lands in the barrel, tirage bin, and bottle. You deserve to work with a crew that cares as much about temperature-controlled storage, packaging, fulfillment, consumer interactions, the trucking of fruit, finished goods and dry goods, as you do about making that magical juice.

Come work with us to the other side. It's simple.

## Fee Structure

**Pallet In** - \$25 per pallet (no pallet out fee)

**Pallet Storage** - \$20 per pallet per month

- **Trucking** - \$150 per hour per truck (17,000lbs)
  - **Flat rate trucking to your usual spots:**
    - Casteel Custom Bottling to Red Hills Distribution and Storage \$75 per truck.
    - Casteel Custom Bottling to OWS-Mac \$75 per truck
    - Casteel Custom Bottling to OWS-Tualatin \$180 per truck
    - Casteel Custom Bottling to Abbey Wine Warehouse \$120 per truck
    - Casteel Custom Bottling to NWDS \$275 per truck

**\*Wait times billed at \$150 per hour in 15 min increments.**

**Let us do it for you** - \$54 per hour

- Labeling
- Packing and repacking
- Waxing (Bees wax or Standard wax)
- DTC Fulfillment
- Capsules (put on or remove)
- Wholesale fulfillment (let us deliver your wine to your favorite accounts)

We have a monthly minimum of \$350/month. Use us however makes sense for you. This could mean:

**Storage** of finished goods, dry goods, tirage bins, barrels, and/or equipment

**Product** labeling, waxing, packing, box assembly

**Distribution** of finished goods to key accounts, restaurants, or even consumers

**Host** wine club pickups at inner SE Portland office

**Your random, crazy, weird, “who can I get to do this”, kind of stuff** - just ask, we love these requests.